

Commodities · Global Payments · Foreign Exchange · Securities









# We Open Markets























# **A Trusted Name**

With nearly a decade of experience in the local market, our team operates specifically in the Eastern European market providing commodity riskmanagement solutions to producers, consumers, exporters and importers, as well as other commodity traders.

### **Hedging Tools**

We design and execute hedging programs that utilize the markets to retain and enhance your margins. We execute them using a range of products from listed exchange-traded futures and options, to OTC instruments that offer great flexibility and are highly customizable.

# Contact Us: Matt Ammermann

INTL FCStone Financial Inc. – FCM Division Commodity Risk Manager Vice President Eastern Europe/Black Sea Region

### **Market Maker**

INTL FCStone Markets, LLC (IFM) is a market maker in over-the-counter options and swaps in agricultural as well as energy and FX products. As such, we offer competitive pricing while keeping our client's position and trade anonymous.

#### **IRMP**

The FCM Division of INTL FCStone Financial offers a unique customercentric approach to commodity risk-management. The program is designed to link planning, performance, and accountability into a strategic risk-management plan based on customer goals, objectives and expectations.

## Margin

Pending credit approval, IFM provides customers credit thresholds for trading purposes to help free up working capital by reducing the margin requirements required by traditional exchange-traded derivatives.

### **Physical Knowledge**

Our expertise extends into the physical and cash markets where we help our customers by facilitating transactions using our knowledge of the local cash market and extensive global market presence.

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Working At The Forefront Of Risk Management In One Of The Largest And Fastest Growing Agricultural Markets In The World.

We provide risk management solutions to help improve and control margins and the impact of commodity prices on a business operation. INTL FCStone also offers market intelligence, which provides tremendous value in volatile commodity markets.



# **FINANCIAL STATISTICS**

# Common Stock & Financial Highlights (as of 12/14/2016):

- Nasdaq (INTL)
- Operating revenues: \$671.0 million (1)
- Net income from continuing operations: \$54.7 million (1)
- Total assets: \$5.95 billion
- Stockholders' equity: \$433.8 million

#### **INTL FCStone By The Numbers:**

- More than 20,000 accounts
- More than 1,400 employees
- Manage business in more than 130 countries
- · 100 million exchange contracts traded
- 1.38 million OTC contracts traded
- Deals in approximately 140 currencies

(1) For the last twelve months through 12/14/16

# **ABOUT US**

# **INTL FCStone Features:**

- Provide hedging solutions in nearly every major commodity producing country
- Significant presence in key emerging markets
- U.S. and U.K. platforms provide broad suite of financial services
- · Global payments provider in 150 countries
- Access to 36 global exchanges

# **MARKET INTELLIGENCE**

Customer receives daily, weekly, monthly and special reports.



#### INTLFCSTONE.COM

INTL FCStone Inc. provides financial services worldwide through its subsidiaries in accordance with applicable law in the jurisdictions where services are provided. INTL FCStone Markets, LLC ("IFM"), is a member of the National Futures Association ("NFA") and provisionally registered with the U.S. Commodity Futures Trading Commission ("CFTC") as a swap dealer. All references to over-the counter ("OTC") products or swaps are made solely on behalf of IFM. INTL FCStone Financial Inc. ("IFCF") is a member of the NFA and registered with the CFTC as a Futures Commission Merchant ("FCM") and Commodity Trading Advisor ("CTA"). References to exchange-traded futures and options are made on behalf of the FCM Division of IFCF., and INTL FCStone Ltd. ("IFL"), registered in England and Wales, Company No. 5616586, authorized and regulated by the Financial Conduct Authority.

The trading of derivatives such as futures, options, and OTC products or "swaps" may not be suitable for all investors. Derivatives trading involves substantial risk of loss, and you should fully understand those risks prior to trading. The information and data provided herein is not tradable and is for indication-only purposes.